



## **CRACK THE CODE TO MAXIMIZING REVENUE WITHOUT INCREASING YOUR OPERATING COST**

Tricon Services is a technology provider helping strategic partners become **a single source for all of their clients' technology needs.**

We've cracked the code to **maximizing revenue by taking advantage of strategic partnerships** that allow you to expand your service portfolio without increasing your staff. You can immediately start taking advantage of the opportunities that are right in front of you daily.

**It's the easiest way to increase your bottom line while not increasing your operating costs.**

# JUST 3 SIMPLE STEPS

## 1. Schedule a call or coffee:

- Contact **Chuck VanDoorne (313)300-9027** or email **cvandoorne@tricon-services.com**

## 2. Uncover areas we can bring value:

- We understand there are often areas of crossover in our industry. Our strategic partnerships respect these areas and agree to stay in our lanes when working together.
- We will discuss areas where we can fill in the gaps rounding out the services you can provide to your current and future clients.
- We present options to customers, close the deal, install and collect.

## 3. Revenue sharing:

- We are flexible on how revenue is shared. Some partners prefer to keep everything in-house and some prefer to refer it out and earn a margin.
- *Earn hundred\$ or thousand\$ depending on the size of the opportunity.*

**Our Strategic Partnership Program increases your revenue  
with little to no extra effort on your part**

**Some of the areas we provide value to our business partners:**



**Cameras**



**Access**



**Sound Masking**



**Fiber**



**Data Cabling**



**AV/Sound**



**VoIP**



**Tech Prepping**



**Wi-Fi**



**PTP Links**